

syngenta flowers

SunfinityTM Information Guide the product the brand consumer marketing providing a premium product sell sheet culture guide tag policy branded pot grower selling tools wholesale brokers list plug producer network



the product

Introducing Sunfinity[™] the next generation of sunflower that offers nonstop blooming, multiple branches and more flowers all season long.

NOT YOUR TRADITIONAL SUNFLOWER

Unlike the current single stem sunflowers on the market that flower once and die, this interspecific-bred Helianthus provides incredible consumer value with superior branching, producing multiple flowers per plant, and providing season-long flowering in both gardens and patio containers. These vigorous plants will grow to garden heights of 36-48" and 24-36" wide. With a much stronger tolerance to powdery and downy mildew, these plants will stay healthy and last longer with the vigor to quickly fill large garden

PRODUCTION MADE EASY

spaces and patios.

Sunfinity is a facultative long day plant offering fast crop times that are easy to produce without special manipulations during the most important spring-to-summer season for sunflowers. Well-suited for late spring and early summer, it extends the retail sales season with a premium priced product, ideal in gallon to 8" containers for landscape use or larger patio pots.

the brand



Make your garden come to life with Sunfinity™ Sunflowers! With a sunny disposition, Sunfinity is known as a smart, bright, and friendly plant, with a touch of sophistication. These cheerful flowers continue to bloom nonstop throughout the season, producing an abundance of bright and sunny flowers, allowing gardeners to take cuts, and enjoy both indoors and out.

Unlike traditional sunflowers, Sunfinity keeps growing long after traditional single-stem sunflowers have bloomed and died, making Sunfinity fun and easy to grow. For those gardeners who love sunflowers, but wish for more blooms and a way to keep the performance going all season-long, Sunfinity is your best choice.

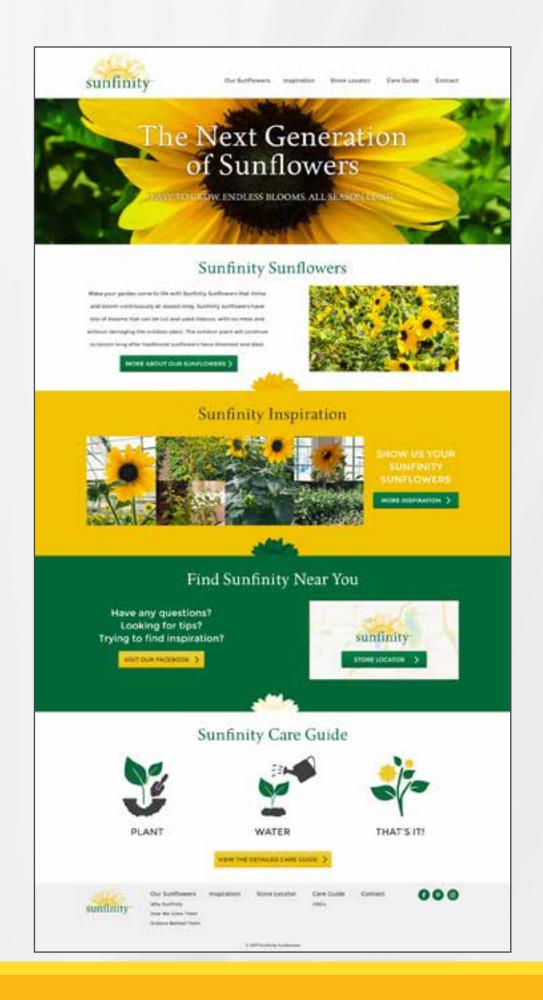
consumer marketing

By designing our website for search engine optimization, and creating interesting and valuable content for consumers, SunfinityTM will build an impactful presence that drives interest and sales.

THE SUNFINITY WEBSITE IS DESIGNED TO:

- Learn about your customers and connect with your audience in a fun and engaging manner
- Reach new audiences locally and nationally
- Improve customer experiences, sales, and conversations
- Increase brand awareness and preference
- Establish the Sunfinity brand as an expert in the field

We will support the introduction of Sunfinity with a regular schedule of content customized for <u>MySunfinity.com</u> depending on time of year, product availability and growing seasons.



providing a premium product

Sunfinity™ Sunflower is a breakthrough product in a class that has not seen true consumer-driven innovation in years. Sunflowers are an iconic class recognized and loved by consumers across North America. Traditional sunflowers bloom late in the summer and the single blooms are enjoyed for only a short time. Previous breeding advancements consisted almost entirely of grower traits and novel flower colors and forms... until Sunfinity.

Sunfinity sunflower delivers value along the value chain from plug producers to brokers, growers, retailers and especially consumers. The licensed plug network will proactively start the entire process down the path toward high quality plants at retail.

STARTING WITH THE END IN MIND

The licensed plug model will allow Syngenta Flowers to play a bigger role in supporting growers to deliver the highest quality plants to retailers across North America. The number one goal for the entire value chain — Syngenta Flowers through retailers — is to create great value for the consumer by delivering a product that will thrill and excite. Consumer research shows that a well grown plant that engages the shopper at retail is a primary driver for purchasing.

QUALITY BEGINS EARLY

The licensed plug model will bring together a short but impressive list of the finest plug producers in North America. Chosen based on their reputation for quality, ability to service a wide geography and willingness to work with our top broker customers; these plug producers are a key to building the Sunfinity brand. In addition to selecting the best partners, Syngenta Flowers will work hand-in-hand with these growers implement the detailed growing protocols our Technical team has developed over the past three years of trialing. Preseason training, in-season greenhouse visits and a constant sharing of knowledge is the goal of the entire Syngenta Flowers technical team. Plugs shipped to growers by the licensed plug network will be ready to finish with minimal additional inputs required.



CONSUMER BRAND IS THE GOAL

The creation of a consumer brand is something that Syngenta Flowers takes very seriously. We believe building the Sunfinity sunflower brand requires time and commitment. Starting with the brand design, artwork, tagline, and pot and tag creation, we are fully invested in the successful launch of Sunfinity. The licensed plug model allows us to play a much stronger role in brand building and stewardship in these early years. Making sure all brand guidelines are clearly communicated and implemented will be a focus for Syngenta Flowers. We are committed to delivering a great product that will allow the consumer to fully experience the endless benefits of Sunfinity.

For a complete listing of growers in the plug producer network, please see the page PLUG PRODUCER NETWORK



sell sheet



syngenta flowers

Sunfinity™ Sunflower Endless blooms, all season long

Introducing the next generation of sunflowers that offer endless blooms all season long. Unlike traditional sunflowers, these keep on growing long after traditional single-stem sunflowers have bloomed and died.

Go premium with Sunfinity Sunflower

- Sunfinity Sunflower is a breakthrough product in a class that has not seen true consumer-driven innovation in years.
- The licensed plug model will allow Syngenta Flowers to play a bigger role in supporting growers to deliver the highest quality plants to retailers across North America.

 Sunfinity Sunflower delivers value along the value chain from plug producers to brokers, growers, retailers and especially consumers.

- Starting with the brand design, artwork, tagline, pot, and tag creation, Syngenta Flowers is fully invested in the successful launch of Sunfinity.
- Sunfinity Sunflower is a simple-toproduce crop which can be finished from late spring to fall across North America



Sunfinity™ Yellow with Dark Center Product ID: 70052829





culture guide

Tall indeterminate sunflower bred for branching, multiple flowers and large garden habit. Best grown in large premium containers and spaced during production.

Container size: 2.5–3 quart (6- to 8-inch pots), 1.5 gallon and larger patio containers

Habit: Upright

GARDEN SPECIFICATIONS

Garden height: 36–48" Garden width: 24–36"

Light: Full sun

USDA Hardiness Zone: 11

AHS Heat zone: 12-1

Product use: Beds and large containers

FINISHING

TEMPERATURE:

Day: 70–75 °F (21–24 °C) **Night:** 65–68 °F (18–20 °C)

Average daily temperature: 68-75 °F (20-24 °C)

LIGHTING:

Recommended day length: >13 hours or 4-hour

night interruption

Light intensity: 3,500–4,500 foot candles (700–900

micro mols)

Day length response: Facultative long day

Daily light integral: 12-20 mols/day

Media pH: 5.5–6.0

Media EC: 1.2–1.75 mS/cm (saturated media extract)

Fertilizer: 150-200 ppm Nitrogen

Pinching: Yes, required to improve branching. Pinch shoot tips 2-3 weeks after transplanting and leave 4-5 leaf nodes

below the pinch.

Plant growth regulators (PGRs): Bonzi® (paclobutrazol) drench at 2–3 ppm at 3–4 weeks after transplanting; if needed Bonzi drench at 2–3 ppm to hold size at finish.

Pests: Aphid, spider mites, thrips, whitefly, caterpillars

Diseases: Botrytis, Pythium, Rhizoctonia, Thielaviopsis, Powdery Mildew, Downy Mildew, rust

TECH TIPS:

- Facultative long-day plant. Crop time is 3–4 weeks longer if starting with plugs propagated under short days versus long days. For earliest flowering, provide long days, high light levels, and warm temperature.
- Preventative fungicide applications for Powdery Mildew and Downy Mildew are recommended, especially in high humidity environments. Palladium®, Micora® and Segovis® fungicides have all been effective at suppressing pathogens.
- Plants grown outside can attract chewing insects. Preventative insecticides, such as Mainspring® and Flagship®, are effective.



SCHEDULING

	Crop time after transplant (wks)	Plants
Container size	@ 68 °F ADT*	per pot
2.5- to 3-quart pots (6- to 8-inch pots, trade gallon)	7–8	1–2
1.5- to 2.5-gallon pots (10- to 12-inch pots)	7–8	2–3
3.0-gallon and larger (14-inch pots and larger)	8–9	3–4

*Estimated finish crop time is from transplant of a four week old 72-cell plug tray, propagated under long days, and finished at an average daily temperature (ADT) of 68 °F (20 °C). Crop time is two weeks faster at an ADT of 73 °F (23 °C) versus 68 °F (20 °C).



tag policy

MASS MARKET GROWERS

Lowes, The Home Depot, and Walmart growers will order Sunfinity™ tags created by Syngenta Retail Customer Leads in partnership with each retailer's assigned tag manufacturer. When the mass market grower places their plug order with their broker representative, the order will specify "no tags." Growers will order the mandatory tag for each retailer directly from the assigned tag producer

PREMIUM SYNGENTA FLOWERS SUNFINITY TAG

For growers who want a premium Syngenta Flowers Sunfinity tag (no grower logo and/or name on tag), the broker will handle all aspects of tag fulfillment directly with finished growers purchasing Sunfinity Sunflower plugs.

CUSTOM PREMIUM SYNGENTA FLOWERS SUNFINITY TAG

For growers who want a custom premium Syngenta Flowers Sunfinity tag (grower name and/or logo added), the broker will handle all aspects of tag fulfillment directly with finished growers purchasing Sunfinity Sunflower plugs. The grower will work directly with the broker and/or the Syngenta Flowers-designated tag producer(s) to customize the standard tag while following brand guidelines.

Tag Specifications

Dimensions: 2.62 in x 7 in. Supplier: MasterTag

Please submit orders directly to MasterTag









grower selling tools



No need to replace your annual sunflowers again and again to enjoy their sunny faces all summer long

Sunfinity boasts continuous branching and blooming all season long and keeps on growing long after traditional single-stem sunflowers have bloomed and died. Throughout the season, you can even cut Sunfinity's flowers and bring them into your home to enjoy. They leave no messy pollen on your tables and will keep for about a week in tap water.

CONTINUOUS BLOOMS ALL SEASON LONG

Over 100 blooms on a plant in the garden over the whole season

EASY TO CARE FOR

Deadheading and pruning are not necessary

FAST GROWING

Can get 36-48" tall and 24-36" wide in the garden

A GREAT CUT FLOWER

Enjoy flowers outside and inside your home

VERSATILE

Plant in your garden beds or patio containers

DISCOVER MORE USES AT

MySunfinity.com

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PO #:

Finished Grower Branding and Contact Information

Company:[Company Name]Pricing:Level #Ordered By:[Orderer Name]Level #

[PO Number] Level #

Phone: [+# (###) ###-####] Order Deadline: [Deadline]

Delivery [Address Line 1] Delivery Charge: [Delivery Charge]

Address: [Address Line 2]
[Address Line 3]

Week of:	Week #							
Pot Size 1								
Pot Size 2								
Pot Size 3								
Pot Size 4								



wholesale brokers list

Key

- - Flowers Seed Broker
- Flowers Vegetative Broker
- - Vegetable Seed Broker

••• Ball Horticultural Company

622 Town Road West Chicago, IL 60185 USA

Phone: +1 (630) 231-3500 Fax: +1 (630) 231-3605 www.ballhort.com

••• BFG Supply Co.

14500 Kinsman Rd. Burton, OH 44021 USA

Phone: +1 (800) 883-0234 Fax: +1 (800) 368-4759 www.bfgsupply.com

• Bill Moore & Company, Inc.

P.O. Box 1587 Brandon, FL 33509 USA

Phone: +1 (800) 237-7794 Fax: +1 (813) 684-5856 www.billmooreco.com

Bob Soos Company, LLC

P.O. Box 9 Middleville, MI 49333 USA

Phone: +1 (269) 795-7890 Fax: +1 (269) 795-7891

Eason Horticultural Resources, Inc.

939 Helen Ruth Dr. Fort Wright, KY 41017 USA

Phone: +1 (800) 214-2221 Fax: +1 (859) 578-2266 www.ehrnet.com

• • • Express Seed Company

51051 U.S. Highway 20 Oberlin, OH 44074 USA

Phone: +1 (800) 221-3838 Fax: +1 (440) 774-2892 www.expressseed.com

••• Fred C. Gloeckner & Co., Inc

600 Mamaroneck Ave Harrison, NY 10528 USA

Phone: +1 (914) 698-2300 Fax: +1 (914) 698-2857 www.fredgloeckner.com

.. Germania Seed Company

5978 North Northwest Highway P.O. Box 31787 Chicago, IL 60631 USA

Phone: +1 (800) 380-4721 Fax: +1 (800) 410-4721 www.germaniaseed.com

••• Griffin

4951 Indiana Avenue Suite 100 Lisle, IL 60532 USA Phone: +1 (800) 323-

Phone: +1 (800) 323-7253 Fax: +1 (630) 969-6373 www.griffins.com

••• Grimes Horticulture

11335 Concord-Hambden Road Concord, OH 44077 USA Phone: +1 (888) 241-7333

www.grimes-horticulture.com

••• Harris Seeds / Garden Trends

355 Paul Rd Rochester, NY 14624 USA Phone: +1 (585) 935-7

Phone: +1 (585) 935-7018 Fax: +1 (585) 295-3609 www.harrisseeds.com

••• Henry F. Michell Company 225 West Church Rd.

P.O. Box 60160 King Of Prussia, PA 19406 USA Phone: +1 (800) 422-4678 Fax: +1 (610) 265-4208 www.michells.com

••• Ivy Garth Seeds & Plants Inc.

8422 Mayfield Road Chesterland, OH 44026 USA

Phone: +1 (440) 729-7690 Fax: +1 (440) 729-7692 www.ivygarth.com

Joseph Giannino Company

17 North Rd. East Kingston, NH 3827 USA

Phone: +1 (888) 948-2001 Fax: +1 (603) 642-9230 www.josephgiannino.com

• .IVK

1894 Seventh Street P.O. Box 910 St. Catharines, ON Canada Phone: +1 (905) 641-5599 Fax: +1 (888) 733-3585 www.jvk.net

· Koenig & Associates, Inc

5130 Mexico Road St. Peters, MO 63376 USA

Phone: +1 (636) 441-1741 Fax: +1 (363) 447-4266

McHutchinson

64 Mountain View Blvd. Wayne, NJ 7470 USA

Phone: +1 (800) 943-2230 Fax: +1 (866) 234-8884 www.mchutchison.com

Messick Company Llc

142 N. Central Ave. Campbell, CA 95008 USA

Phone: +1 (408) 871-9816 Fax: +1 (408) 871-9839 www.messickco.com

••• Norseco, Inc.

2914 Cure-Labelle Blvd. Laval, QC Canada Phone: +1 (800) 561-9693 Fax: +1 (800) 567-4694 www.norseco.com

• Park Seed Wholesale

1 Parkton Ave. Greenwood, SC 29647 USA Phone: +1 (800) 845-3366 Fax: +1 (800) 209-0360

www.parkwholesale.com

Ron Iwasaki Horticultural Sales

25500 Melott Rd. Hillsboro, OR 97123 USA

Phone: +1 (503) 628-1969 Fax: +1 (503) 628-1122

The Raymond Perri Company, Inc.

8 Winding Trails Rd. Pine Bush, NY 12566 USA

Phone: +1 (845) 744-6801 Fax: +1 (845) 744-8473

Vaughan's Horticulture

40 Shuman Boulevard #175 Naperville, IL 60563 USA

Phone: +1 (855) 864-3300 Fax: +1 (855) 864-5790 www.vaughans.com

• Vis Seed Co

P.O. Box 661953 Arcadia, CA 91006 USA

Phone: +1 (626) 445-1233 Fax: +1 (626) 445-3779 www.visseed.com

Wehop (Western Horticulture Products, Inc.)

P.O. Box 1109 Port Hadlock, WA 98339 USA

Phone: +1 (800) 669-6480 Fax: +1 (360) 344-3555 www.wehop.com

plug producer network

C. Raker & Sons, Inc.

10371 Rainey Rd. Litchfield, MI 49252 USA

Phone: +1 (517) 542-2316 Fax: +1 (517) 542-2565 www.raker.com

Burnaby Lake Greenhouses

17250 80th Avenue Surrey, BC V4N 6J6 Canada +1 (604) 576-2088 www.burlake.com

Green Circle Growers

51051 US Hwy 20 Oberlin, OH 44074 USA

Phone: +1 (440) 775-1411 Fax: +1 (440) 774-1465 www.greencirclegrowers.com

Gro'n Sell, Inc.

320 Lower State Road Chalfont, PA 18914 USA Phone: +1 (215) 822-1276 Fax: +1 (215) 997-1770 www.gro-n-sell.com

Knox Nursery, Inc.

940 Avalon Road Winter Garden, FL 34787 USA Phone: +1 (407) 654-1972 Fax: +1 (407) 654-2302 www.knoxnursery.com

Linwell Gardens

5280 South Service Road Beamsville, ON LOR 1B3 Canada +1 (905) 563-6383 www.linwellgardens.com

Natural Beauty

PO Box 790 N 781 Curran Road Denmark, WI 54208 USA

Phone: +1 (920) 863-2107 www.natbeauty.com

Plug Connection 2627 Ramona Drive

Vista, CA 92084 USA Phone: +1 (760) 631-0992 Fax: +1 (760) 940-1555 www.plugconnection.com

Tagawa Gardens

117999 Co Rd 4 Brightron, CO 80603 USA

Phone: +1 (303) 659-1260

Total Growth Solutions

19995 SW 194th Ave. Miami, FL 33187 USA Phone: +1 (877) 517-8662 www.totalgrowthsolutions.com



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